



MANUFACTURERS OF COMPUTERIZED TEMPERATURE CONTROL FOR FORTY-SIX YEARS
PROUDLY MADE IN FULTON, MISSOURI, USA
A certified "Service Disabled Veteran Owned Small Business" (SDVOSB)
2105 Power Lane, Fulton, Missouri 65251

EPM is looking for Manufacturers Representatives for Missouri and Kansas.

EPM designs, manufactures, installs, and services Computerized Temperature Control Systems for Commercial, Educational, Government, and Financial institutions and facilities. While we do have and maintain a dealer network for some market areas, historically we have approached our customers directly, evaluated their goals and needs, then determine if we are a right "fit".

If we are certain that we can not only help them to this end, but also maintain a positive relationship through many years, then we are willing to proceed. This relationship most often outlasts the facility our system is installed in. This method has been good for our customers, good for our business, and good for our Representatives ... for forty-six years and counting.

The role of the Manufacturers Representative is to identify potential customers, establish contact, gather basic data and assist EPM Engineers in performing initial energy use assessments, make the appointments necessary to present our capabilities and solutions specific to their needs, follow-up with the new customer and train them on the system (recurring when necessary), and maintain positive contact with the customer through the rest of their years.

You will not be alone in these efforts. We have a lot of experience in this market.

If this sounds like a good fit for you, give me a call.

Ben Trout III, President

www.epmctc.com
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